	#4551	#8936	#6228	#9412	#7235	#3881	#4669	#3356	#8790	#4591	#1981	#1273	#8125	#7355	#6811	#3298	#8655	#9789	#1374	#9731	#1297	#2226	#6659	#9167	#5893
	1			1		1	1		1	1		2	2	2		2		2		3	3		3	3	3
re: (Specific Age)	25	24	33	22	19	28	22	26	27	26	32	45	48	39	48	50	48	40	68	64	53	53	76	55	59
re: Location	Beijing	Naniing	Nanjing	Naniing	Nanjing	Nanjing	Nanjing	Beijing	Beijing	Beijing	Beijing	Nanjing	Nanjing	Beijing	Beijing	Beijing	Beijing	Beijing	Naniing	Naniing	Naniing	Naniing	Beijing	Beijing	Beijing
re: Gender	F		F	F	F		М		M		М	M	M	F	F				М	F	М			М	F
ecording #	1&2	3	6	7	8	9	12	16	18	20	25	4	13	19	21	22	24	27	10	11	14	15	17	23	26
. Highest level of education?	4	1	3	2	2	4	3	4	2	3	3	1	1	3	No response	2	2	1	2	1	1	3	3	3	2
. Pre-career work?	1	1	1	1	1	1	1	0	0	0	1	1	0	0	0	0	0	0*	0*	0*	0*	0	1	0	0
. Career	Business	Service	Sales	Sales	Sales	Service	Service	Service	Business		Service	Service	Service	Business	Service	Sales	"yi(1)biao(3)"	Indep. Employe	Physical Labor	Business	Physical Labor	Business	Business	Indep. Employe	Business
Length of time at current positio	1	5	12	2	1	3	8	1	10	1	10	20	3	4	10	25	30	8	30	20	2	20	24	3	20
. Business passed down?	0	1	0	0	0	0	No Response	0	0	1	0	0	0	0	0	0	1	1	0	0	0	0	1	0	0
a. Work with family?	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1	1	0	0	0	1	No response	1
b. Who?	N/A	Father, Mother,	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Hired by father,	Little brother	A nephew and b	N/A	N/A	N/A	Grandfather	N/A	Husband
a. Family size?	3	7	5	5	4	4	3	3	4	4	5	3	4	2	3	2	4	4	4	9	4	3	4	3	3
b. Live with who?	Parents	No response	Father, Mother,	Mother, Father,	Mother, Father,	Independently	No Response	Parents and her	Mother, father, s	Parents and littl	No response	No response	Wife, daughter,	Used to live wit	Mother and fath	No response	Parents, sibling	Father, mother,	Just lives with w	6 siblings, 2 par	Wife, two kids	Wife, and daug	Two daughters	Mother and Fat	No response
.c. Any change to 8.b.?	1	0	1	0	0	1	0	0	0	1	1	1	Lived with pare	Yes, now lives	No	No	Yes	Yes, wife, two d	Mother, Father	Now lives with h	Yes, lived with fi	Kind of, the exte	Yes, my grandp	No	No
a. Rely on family guanxi?	No	Yes	No	No	No	Yes	No	No	No	No	No	Unsure	No	No	No	No	Yes	Yes	Yes	Yes	Unsure	No	No	Yes	No
b. Who helpd?	N/A	Father	N/A	N/A	N/A	My sister	N/A	N/A	N/A	N/A	N/A	Unsure	N/A	N/A	N/A	N/A	Acquired family	Well they depen	N/A	Her husband	N/A	N/A	N/A		N/A
c. How helped?	N/A	He looked after	N/A	After graduating	N/A	My sister was cl	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	Father	They used to w	N/A	He knew the ow	N/A	N/A	N/A		N/A
0. Family financial help?	Yes	No	Not really, or a v	/ No	No	Yes	Yes, because I	No	No	Yes, to help pay	No	No	No	Yes, but after st	No	No	No	No	Loans money to	No	No	No	No	Yes, to help pay	No
1.a. Own cellphone/social media	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No social media	No	Yes	Yes	Yes	Yes	Yes
1.b. How used?	Networking, cha	Chat with friend	Make calls, chat	Reading, chat	Call friends, to s	Video chat, to jo	To listen to musi	Contact friends	Read news	To chat, find job	Make calls	To keep in cont	To chat, make p	Read news, ma	Make calls, and	To keep in cont	Read news, hire	To chat, with fa	N/A	N/A	Make phone cal	To keep in cont	Helps me stay i	Read news, cha	Make calls, talk
2.a. Rely on friend's guanxi?	Yes	No	Yes	Yes	No	No	Yes	No	No	Yes	Yes	No response	No	No	No	No	No	No	Yes	No	Yes	No	No	No	No
2.b.Who helped?	Friends and cla	N/A		My really good f	f N/A	N/A	My classmate	N/A	N/A	Classmates, co	Keku "Hardworl	ting?"	N/A	N/A	N/A	N/A	N/A	N/A	Large group of f	N/A		N/A	N/A	N/A	N/A
2.c. How helped?	Helped acquire	N/A		Yes, my good fr	ri N/A	N/A	To get my seco	N/A	N/A		Friends		N/A	N/A	N/A	N/A	N/A	N/A	Got an advanta	N/A	A few friends?	N/A	N/A	N/A	Now retired, sh
2.d. Size of network?	Extremely large	, Large, but many	No response	No response	No response		No response	No response	No response	No response	No response		No response	No response	No response	No response	No response	No response	Large	No response	No response	No response	No response	No response	No response
3.a. Is guanxi important in career	Yes, extremely	Yes	Sometimes it is	Yes	Yes	Yes	Yes	Yes		Yes	Yes	Yes, extremely	Yes, it could be	No, not that imp	No	No	No	Yes	Yes	No	Of course it is	Yes	No	No	Sort of
3.b. Why important?	Acquiring and b	Because curren	As an individual	you can come in	contact with mor	If your family is	After graduating	If you need to ge	et into a school o	r find a job by you	Because friends	can offer help		"takes a lot of ti	No response	N/A	It can be helpful	No response	No response	Not important, sl	he was sucessful	It has a role, but	it should be mor	N/A	
4.a. Family size important for car			No	No	No	Sometimes	A litte	No	Not really		No	Sometimes	Yes?	No	No	No	Yes	Yes	Yes	Sort of	Not really?	It could	No	No	No
4.b. Why?	Two people can	Our family is too	Work is work an	d family is family	, N/A	It did in my case	But you also ne	Family is family	and work is work	, Yes	N/A	No response	Mentions shrink	No response	No response	N/A			Since he is olde	Doesn't affect w	In China a big f	With acquiring	Doesn't affect it		You find your jo
5.a. Has guanxi changed?	Yes	No	A little	Yes	No	Not really	Maybe	Maybe	Not really or not	very much	Yes	Yes	Yes	It's about the sa	No	No	Yes	Yes	Not really	No response		Sort of	Yes		No
5.b. How?	History,	It was good then	n and it's good no	My family guan	x N/A	Knowing people	has always been	When discussin	g my parents inte	When I was you	guanxi is now	Guanxi change:	s everyday, your	circle of friends va	No response	No response		Now the circle i	N/A	No response		Children don't u	Sounds like sma	ller family makes	N/A
6. What does guanxi mean to yo	Continuously bu	Friend guanxi or	it's part of havin	Differentiates b	Lots of meaning	If you have gua	To contact espe	It's the ability to	Communicate w	vith point of view	v "xiang fa?"	It has a variety	of meanings, frier	ids, family ect. Yo	It's not very clea	To have help w	It is useful	Guanxi is very i	Treating other p	Networking amo	Guanxi is like a	With interperso	Differentiates be	ween family and	Having friends
ey:																									
re-transition: 1>Transition 2>Post																									
ducation level: 1 Less than high s	chool>1 High So	chool>2 College>3	3 Greater than Co	ollege>4																					
>No 1>Yes 0* No but non-tradition	nal internship/wo	ork experience inc	cluded like farm w	rork																					