

Appendix 3: Interview Questions Document

The Prevalence and Impact of Guanxi within Modern Chinese Society
Principal Investigator: Heidi Weingardt

Interview Questions:

Background and Pre-work Information

What was your highest level of education?

Did you perform any work before starting your career? (internships, research ect.)

What is your current career and how long have you held this position?

Early Career Information and Familial Relations

Do you or any of your family members own a business that has been passed down for more than one generation?

Do you work with a family member? Who?

How many people are in your family? Who do you live with? Has this changed since when you were ten years old?

Did you rely on your familial network/familial guanxi at some point in your career? If so, who in your family and how did they help you?

Have you ever contacted your family members for financial help? Why?

Career Information and Social (Non-familial Relations)

If you own a cellphone and/or use social media what do you usually use them for?

Did you rely on your friends' connections/social network at some point in your career? If so, who generally comprised your contacts and how did they help you? What is the general size of this network?

Perspective/Opinion Regarding Guanxi

Is guanxi important in your career? Why?

Do you think that family size has influence on a successful career? If so, why?

Do you think the importance or value of guanxi has changed since you were ten years old? How so?

What does guanxi mean to you personally?